



*eBook*

## *Success in the Interview*

*A Practical Resource for  
Beginning and Experienced Teachers*

*2022*



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*Note: This is the second of three eBooks in the “Get Hired Series”*

*For the sole use of the webinar participant and eBook recipient*

# Section 1: Introduction

## Introduction

The purpose of this *eBook* is to provide assistance to new teachers seeking a position in a school and to help more experienced teachers moving to another school or district to navigate the most common process for staff selection - the dreaded interview! More specifically, it deals with in-interview strategies for interviewees and makes some suggestions for post-interview follow-up.

This is the second *eBook* in a series of three. For those who have taken the first webinar and received the first *eBook* “*Preparing for the Interview*” you will no doubt find some repetition in the first few sections as we cover that material for the first time for those who did not take the first session.

## How this eBook is Organized

This *eBook* includes the following sections:

### [Section 2: General Notes on the Implications of On-Line Interviews for Interview Strategies and Behaviours](#)

- Maintaining the Same Standards in Language, Punctuality, Timing, Appearance and Dress
- Managing the Technology

### [Section 3: Setting the Stage](#)

- Introduction and Greetings
- The 80/20 Rule
- Active Listening and the Behaviours Associated with It
- The Delicate Balance of Confidence and Deference

### [Section 4: What to Expect by Way of Questions \(Style and Content\)](#)

- Behaviour Descriptive Questions
- Standard Questions
- Questions on Issues of the Moment

### [Section 5: The Necessity of Timing](#)

- Preparation Timing
- Response Timing

## *How this eBook is Organized Continued*

### [Section 6: Decoding the Questions and Encoding Your Answers](#)

- Review All Questions First
- Start Your Planning with the Most Difficult - Maybe!
- The “Hidden” or Less Obvious Problem(s)
- Using the Bendel Problem Solving Model
- The Key Opening Statement

### [Section 7: Applying the Bendel Problem Solving Model](#)

### [Section 8: The Advantages and Disadvantages of Using a Portfolio as Part of the Interview](#)

### [Section 9: Concluding the Interview and the Follow-Up](#)

- Responding to “Do You Have any Questions of Us?”
- Making a “Power Statement” and Saying Good Bye
- Post-Interview Suggestions

### [Appendix A: Interview Checklist - Success in the Interview](#)

### [Appendix B: Self-Assessment - Post Interview](#)

### [Appendix C: Bendel Services Offerings](#)

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The Principals’ Corner  
The Superintendents’ Corner***

## Section 2: General Notes on Online Interviews

### *Interview Types*

While there still are many schools and districts that use in-person interviews with candidates at the schools or at district offices, the use of technology for interviewing has become more and more common. Since September 2020, we have noticed an increase in these trends:

- ▶ *Written submissions* — applicant are given a restricted period of time to respond to interview questions by email. Teams then pre-screen the responses for grammar and content to determine whether the applicant will advance to a virtual interview;
- ▶ *Telephone interviews* — phone interviews are being used when internet connectivity precludes a virtual time interview;
- ▶ *Occasional teacher interviews* — there has been an increase in teacher absences which has resulted in an increase in interviews throughout the school year for additions to districts' occasional teacher lists;
- ▶ *Virtual job fairs* — virtual job fairs are occurring throughout the school year using a variety of software platforms (e.g. Brazen). Applicants line up in a cue to be given a 2-5 minute opportunity to dialogue with district representatives. These representatives can view the applicant's resume/cover letter during the dialogue and decide whether or not to extend the conversation and/or tag the applicant for future follow-up (e.g. pre-screened for potential interview);
- ▶ *Timing of Interviews* — generally 2-3 representatives (HR/P/VPs) are conducting virtual interviews throughout the day and into the evening hours (questions are not provided in advance; follow up debriefings to provide feedback to the applicant are not being given; representatives may turn off their cameras after the interview commences).



It is important to remember that while the medium is different, many of the strategies for effective interviewing that are identified for the more traditional in-person interviews are still very pertinent for interviews carried with the assistance of technology.

Regardless of the type of interview, you must be fully cognizant of the process to be undergone. In most cases you will not be given preparation time for the questions but that it not always the case. Know what to expect in this regard.